



## PPN 01/21 SCORING SOCIAL VALUE

**BSO PaLS has a targeted approach to implementation for this PPN.**

### BACKGROUND

Social value refers to wider financial and non financial impacts on the well being of individuals, communities and the environment. Legally, social value outcomes can be included in the procurement process provided that they are considered at business case stage and relate to the subject matter of the contract or the performance of the contract. The Procurement Regulations, which provide the existing framework, specifically mentions ways of incorporating social value into specifications, contract performance clauses, selection criteria and award criteria.

From 1 June 2022 tenders have included a minimum of 10% of the total award criteria to score social value. This 10% minimum applied to contracts for services and works above the threshold where the Procurement Regulations apply. (ie services contracts valued above £139,760 ( including VAT), and Where appropriate it is also possible to score social value on contracts outside of these thresholds. It is also possible to give greater weight to social value than the 10% minimum

### Operational Approach

BSO PaLS have worked collaboratively with the Strategic Investment Board (SIB) to understand and maximise the social value delivered by public procurement, in line with the Department's strategic priorities.

All PaLS staff have now attended SIB training on Social Value (Jan to Mar '22) which had been deemed mandatory. Contract Adjudication Group (CAG) members from HSC Organisations, have also been encouraged to attend this training.

A workgroup was also set up within BSO PaLS in March '22 to operationalise the Social Value PPN requirements, ensuring a consistent approach across all procurement categories and geographical locations, which included workflow documents and changes to tender documentation. This was to ensure a seamless transition for Go Live in June '22.

PaLS will continue to include Social Value in all relevant contracts going forward, and to monitor the impacts as part of the Contract Management process.

Regarding reporting, BSO PaLS are identifying fields within its live Sourcing Register that will facilitate automated reporting in the future.



## Case Study: Cleaning and Ancillary Services for NIFRS

<b>Contract Number:</b>	<b>3070169</b>
<b>Contract Title:</b>	<b>Cleaning and Ancillary Services for NIFRS</b>
<b>Contract Duration:</b>	<b>5 Yrs with provision for 2 x 12 month extensions</b>

This contract was awarded to **Bidvest Noonan Limited**.

The estimated total value including extensions and contingencies was **£7,080,500**.

The Contract is for the delivery of Cleaning Services which includes Cleaning, Window Cleaning, Feminine Hygiene Facilities, Serviced Barrier Matting, Washroom Consumables, Ad-hoc Cleaning and Specialist Cleaning across the Northern Ireland Fire and Rescue Service.

The social value approach used was the points based approach.

As part of the tender submission Tenderers had to submit responses based on providing initiatives that achieved a minimum of 417 social value points.

The initiatives selected by Bidvest Noonan Limited to be delivered across the initial 5 year period were;

- 260 weeks of paid employment for people who face barriers to employment or are from deprived areas
- 50 weeks of unwaged work placements for people who face barriers to employment or are from deprived areas
- 20 weeks unwaged work placements for people who have a disability
- In-work Progression and Skills Development Strategy
- Environmental Strategy
- Waste and Resource Efficiencies in the delivery of the contract
- 40 hours of Environmental Awareness Initiatives
- Health and Wellbeing strategy
- Equality, Diversity and Inclusion Strategy

As this contract only commenced in August 2022 there has been limited opportunity to assess social value delivered to date. However, this will form an ongoing part of contract management.

Our hope is that the social value initiatives delivered as part of this contract will in particular improve job opportunities within this sector for people who face barriers to employment or are from deprived areas.



## Case Study: Healthcare Information Benchmarking Service

**Contract Number:** 3930039  
**Contract Title:** Healthcare Information Benchmarking Service  
**Contract Duration:** 3 Yrs with provision for 2 x 12 month extensions

This contract was awarded to **CHKS Limited**.

The estimated total value including extensions and contingencies was **£1,912,500**.

Social Value Considerations were utilised with a score of 14% of the total awarded value..

This Contract was scored with Social Value Considerations at 14% of the overall contract value..

CHKS Limited has committed to recruit two new key members of staff locally in N Ireland to support the contract This will also be supported by an intensive coaching and mentoring programme for staff.

This tender has now been awarded and commenced 1 November 2022. Monitoring of the contract and Social Value elements will occur in due course as part of the contract management process.



## Case Study: MFD and Managed Print Service

<b>Contract Number:</b>	<b>RM6174_3797981</b>
<b>Contract Title:</b>	<b>Multifunctional Devices (MFD) &amp; Managed Print Service for SHSCT</b>
<b>Contract Duration:</b>	<b>5 Yrs from the commencement of the roll out of devices with potential for 2 x 12 month extensions</b>

This contract was awarded to **Konica Minolta Business Solutions (UK) Ltd.**

The estimated total value including extensions and contingencies was **£8,708,427.**

The Social Value Considerations outlined within this Contract were scored at 10% of the total award value.

The contractor has committed to introduce paid apprenticeships and to also provide skills for interview training and CV writing.

This tender has been awarded and is anticipated to commence 1 February 2023.

Contract performance will be monitored and managed along with Social Value outputs as part of the Contract management process.