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Local Sourcing—Gransha

Nominating Manager:
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Musculoskeletal Podiatry Orthoses

SITUATION

Custom Made Podiatry Orthoses ordered via monthly value based orders in the Western Trust

This means:



- * Inefficient methods of ordering (28 value based orders raised per year – approximately 1,200 custom orthoses ordered in one year).
- * High manual intervention in reconciliation and payment of invoices.
- * No contract in place - no evidence of value for money
- * Uncontrolled, unmanaged deliveries.
- * No consistency in product, prices or service delivery
- * Podiatry Department fears of the contracting process.

TASK

- Gain WHSCT Podiatry Departments' confidence in Local Sourcing's ability to deliver a contract with products which meet their professional requirements
- Work in partnership with the Podiatry Department to streamline the process of ordering custom orthoses ensuring that a professional service is maintained.
- Help Podiatrists understand how the e-proc system is a more efficient way of ordering and receipting orders for custom orthoses.
- Put in place a method of accurately recording the volume of orders and total value of custom made podiatry orthoses for potential savings on future contracts



ACTIONS

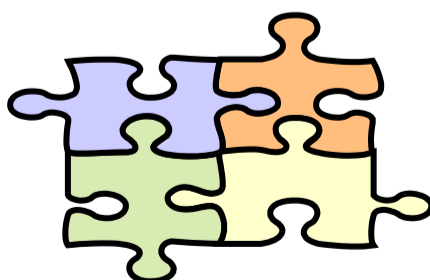
PaLS local sourcing contracting team worked in partnership with the Western Trust Podiatry Department to assess their needs in a professional and trusting manner.

PaLS and Podiatry worked in partnership to develop a specification for the various types of orthoses which respected the needs of the patients and podiatrists and which resulted in the award of a call off contract to two suppliers.

PaLS and Podiatry agreed to ask for a set price for the orthoses irrespective of the prescription.

Let a contract for Musculoskeletal Podiatry for the Western Trust for a two year period.

Regional Systems support worked in partnership with Local Sourcing and Podiatry to provide additional training on the e-procurement system to allow them to correctly and efficiently place the orders for the custom orthoses.



RESULTS

A compliant contract is in place for MSK Podiatry Orthoses

Podiatry have moved from monthly value based ordering to a more controlled and accountable process via FPL

460 purchase orders raised for a total of 824 custom orthoses via e-procurement in one year

£58k spent on custom orthoses in one year.

Consistent prices for products

No carriage charges/No postal charges for sending casts to supplier

Guaranteed service delivery/ Contracted delivery times

Increased traceability for Podiatry department on orders for different patients

A strong working relationship has developed between Podiatry and Local Sourcing - Podiatrists trust Local Sourcing are working in their best interests.

Happy Podiatrists

Happy Patients

Happy Feet!

